



NESTLE LANKA PLC

STATEMENT OF COMPREHENSIVE INCOME

For the Nine months ended 30th September			Year to date	Quarter Performance	
	2013	2012	% Variance	2013	2012
	Rs. '000s	Rs. '000s		Rs. '000s	Rs. '000s
Revenue	23,110,143	21,359,785	8.19%	7,775,274	7,016,022
Cost of Sales	(15,037,739)	(14,378,021)	4.59%	(5,040,520)	(4,731,198)
Gross Profit	8,072,404	6,981,764	15.62%	2,734,754	2,284,824
Other Operating Expense (Note 1)	(41,723)	(261,602)	-84.05%	(32,342)	26,614
Marketing, Selling and Distribution Expenses	(3,351,324)	(2,986,307)	12.22%	(1,109,165)	(1,052,759)
Administrative Expenses	(1,424,592)	(1,230,839)	15.74%	(469,817)	(450,120)
Results from Operating Activities	3,254,765	2,503,016	30.03%	1,123,430	808,559
Financial Income	21,175	20,600	2.79%	3,679	4,330
Financial Expenses	(67,784)	(133,591)	-49.26%	(29,596)	(33,016)
Net financing Expense (Note 2)	(46,609)	(112,991)	-58.75%	(25,917)	(28,686)
Profit Before Taxation	3,208,156	2,390,025	34.23%	1,097,513	779,873
Income Tax Expenses (Note 3)	(601,260)	(345,907)	73.82%	(191,956)	18,253
Profit for the Period	2,606,896	2,044,118	27.53%	905,557	798,126
Basic Earnings per share (EPS.) Rs.	48.52	38.05		16.86	14.86

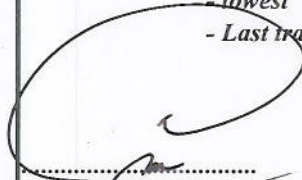
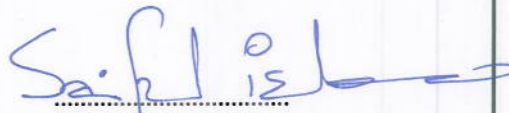
Figures in brackets indicate deductions.
The figures are provisional and subject to audit.
Note 1 - Includes Net Exchange Loss of 66 Mio for Jan to Sep (295 Mio for Jan to Sep 2012) incurred on foreign currency purchases during the Period.
Note 2 - Includes Net Exchange gain of 2 Mio for Jan to Sep (Net Exchange loss of 52 Mio for Jan to Sep 2012) on revaluation of foreign currency borrowings at the period end.
Note 3 - Income Tax Expense in 2012 is lower due to tax concession on the investment in Fixed Asset made in 2011.

.....
GANESAN AMPALAVANAR
MANAGING DIRECTOR
5-Nov-2013

.....
S.S. ISLAM
FINANCE DIRECTOR

NESTLE LANKA PLC
STATEMENT OF FINANCIAL POSITION



As at :	30.09.2013	31.12.2012
Assets	Rs. '000s	Rs. '000s
Non-Current Assets		
Property Plant & Equipment	4,520,209	4,888,450
Capital Work-in-Progress	91,661	4,545
Intangible Assets	-	11,159
	<u>4,611,870</u>	<u>4,904,154</u>
Current Assets		
Inventories	2,707,176	1,872,334
Trade & Other Receivables	2,017,545	1,253,528
Amount due from Related Parties	194,711	205,864
Cash & Cash Equivalents	167,714	407,409
	<u>5,087,146</u>	<u>3,739,135</u>
Total Assets	<u>9,699,016</u>	<u>8,643,289</u>
Equity & Liabilities		
Equity		
Stated Capital	537,255	537,255
Revenue Reserves	2,937,695	3,231,768
	<u>3,474,950</u>	<u>3,769,023</u>
Non-Current Liabilities		
Retirement Benefit Obligation	539,819	520,200
Deferred Tax	348,299	274,219
	<u>888,118</u>	<u>794,419</u>
Current Liabilities		
Trade & Other Payables	2,798,369	2,292,368
Amount due to Related Parties	966,669	681,748
Current Tax Payable	643,238	499,161
Dividends Payable	87,966	76,991
Bank Overdraft	839,706	529,579
	<u>5,335,948</u>	<u>4,079,847</u>
	<u>6,224,066</u>	<u>4,874,266</u>
Total Equity and Liabilities	<u>9,699,016</u>	<u>8,643,289</u>
<i>The figures are provisional and subject to audit</i>		
As at	30.09.2013	30.06.2013
	Rs.	Rs.
Net asset value per share-	64.68	47.82
Market value per share recorded during the quarter		
- highest	2,550.00	2,250.00
- lowest	1,900.00	1,680.00
- Last trade price (Date 30/09/2013)	1,964.30	1,939.90
 GANESAN AMPALAVANAR MANAGING DIRECTOR 5-Nov-13	 S.S. ISLAM FINANCE DIRECTOR	

NESTLE LANKA PLC
CASH FLOW STATEMENT



<i>For the nine months ended 30th September</i>	2013	2012
	Rs. '000s	Rs. '000s
Cash Flow from Operating Activities		
<i>Profit before Taxation</i>	3,208,156	2,390,025
Adjustments for ;		
<i>Depreciation</i>	405,216	360,961
<i>Amortisation</i>	11,159	25,109
<i>Impairment of Fixed Assets</i>		
<i>(Gain)/ Loss on sale of Property Plant & Equipment</i>	6,869	(4,452)
<i>Amortisation of staff loan interest</i>	12,300	12,916
<i>Interest Expense</i>	69,470	81,512
<i>Interest Income</i>	(21,175)	(20,600)
<i>Provision for Obsolete Inventory</i>	5,735	-
<i>Inventory write Off</i>	81,889	70,798
<i>Provision for Impairment of Trade Receivable</i>	(16,361)	12,737
<i>Provision for Retirement benefit Obligation</i>	109,793	99,000
Operating Profit before Working Capital Changes	<u>3,873,051</u>	<u>3,028,006</u>
Working Capital changes		
<i>Increase in Inventories</i>	(922,466)	97,963
<i>Increase in Trade & Other Receivables</i>	(736,503)	(238,494)
<i>Increase in Trade & Other Payables</i>	790,922	(737,330)
Cash Generated from Operations	<u>3,005,004</u>	<u>2,150,145</u>
<i>Interest Paid</i>	(69,470)	(81,512)
<i>Income tax paid</i>	(383,103)	(230,594)
<i>Retirement Benefit Obligation paid</i>	(90,174)	(85,272)
Net Cash flows Generated from Operating Activities	<u>2,462,257</u>	<u>1,752,767</u>
Cash Flow from Investing Activities		
<i>Purchase of Property, Plant & Equipment</i>	(186,531)	(665,142)
<i>Proceeds from sale of Property, Plant & Equipment</i>	55,570	4,951
<i>Interest Received</i>	8,875	7,684
Net Cash used in Investing Activities	<u>(122,086)</u>	<u>(652,507)</u>
Cash flow from Financing Activities		
<i>Dividend Paid</i>	(2,889,993)	(2,545,030)
Net Cash used in financing Activities	<u>(2,889,993)</u>	<u>(2,545,030)</u>
Net Increase / (Decrease) in cash and cash Equivalents	(549,822)	(1,444,770)
<i>Cash and Cash Equivalent at beginning of year</i>	<u>(122,170)</u>	<u>70,209</u>
<i>Cash and Cash Equivalent at end of year</i>	<u>(671,992)</u>	<u>(1,374,561)</u>
Analysis of cash and cash Equivalents at the end of the year		
<i>Cash in hand & balances with Bank</i>	167,714	294,336
<i>Bank borrowings</i>	(839,706)	(1,668,897)
	<u>(671,992)</u>	<u>(1,374,561)</u>



NESTLÉ LANKA PLC
STATEMENT OF CHANGES IN EQUITY

<i>For the nine months ended 30th September</i>	<i>Stated Capital</i>	<i>Revenue Reserve</i>	<i>Total</i>
	<i>Rs. '000s</i>	<i>Rs. '000s</i>	<i>Rs. '000s</i>
<i>Balance as at 01.01.2012</i>	537,255	2,806,053	3,343,308
<i>Final Dividend for 2011</i>		(2,551,953)	(2,551,953)
<i>Net profit for the 9 months ended 30.09.2012</i>		2,034,037	2,034,037
<i>Balance as at 30.09.2012</i>	537,255	2,288,137	2,825,392
<i>Net profit for the 3 months ended 31.12.2012</i>		943,631	943,631
<i>Balance as at 31.12.2012</i>	537,255	3,231,768	3,769,023
<i>Net profit for the 9 months ended 30.09.2013</i>		2,606,896	2,606,896
<i>Interim Dividend for 2012</i>		(1,611,765)	(1,611,765)
<i>Final Dividend for 2012</i>		(1,289,204)	(1,289,204)
<i>Balance as at 30.09.2013</i>	537,255	2,937,695	3,474,950



NOTES TO THE ACCOUNTS

Notes to the 30.09.2013 Quarterly Statements

- 1. The Accounting policies & methods of computation followed in the Interim Accounts is the same as that of the latest year end financial statements.*
- 2. The Stated Capital consists of 53,725,463 Ordinary shares.*
- 3. Material Events subsequent to the end of the interim period*
There were no material events subsequent to the end of the Interim period upto the date on which we submitted the quarterly statements to CSE, which would require adjustments or disclosure in the Financial Statements.
- 4. Under the Distributor Financing Scheme (Financing Facility provided by the bank to the distributors), the bank would accept the liability, only upto the full recourse provided by them to the company's customers. As at 30th September 2013, an amount of 519 Mio (31.12.2012 - 552 Mio) had been granted to the distributors by the bankers, which in the event where distributors default, the company would be liable.*
- 5. Comparative information has been reclassified where necessary, to conform to current year's presentation.*

NESTLE LANKA PLC
Additional Notes and other information

Public Holding Percentage: 9.18%.

The Directors of the company hold no shares in the Company except for Mr. Mahendra Dayananda, who holds 1000 shares as at period closing.

Names and the number of shares held by the 20 major shareholders, and the percentages of such shares

No	Names	No. of Shares	%
1	Nestle S.A	48,793,746	90.82
2	HSBC International Nominees Ltd –MSIP- Coupland Cardiff Funds PLC	813,363	1.51
3	HSBC Intl Nom Ltd – SSBT- Wasatch Frontier Emerging Small Countries Fund	241,879	0.45
4	Miss Neesha Harnam	200,000	0.37
5	HSBC International Nominees Ltd –SSBT-Deutsche Bank AG Singapore A/C No. 1	155,600	0.29
6	AIA Insurance Lanka PLC A/C 07	131,332	0.24
7	Estate of Late Mr.Mariapillai Radhakrishnan	110,000	0.20
8	Employees Provident Fund	100,000	0.19
9	Deutsche Bank AG-London	93,206	0.17
10	HSBC Intl Nom Ltd – UBS AG Singapore Branch	85,000	0.16
11	HSBC Intl Nom Ltd-SSBT-Julius Baer Multipartner-WMP EM Established Leaders Fund	61,100	0.11
12	Mr. Jayampathi Divale Bandaranayake	56,750	0.11
13	Freudenberg Shipping Agencies Limited	55,050	0.10
14	Colombo Investment Trust PLC	50,904	0.09
15	Mr. Hirdaramani Anil Kumar Lalchand	42,500	0.08
16	Mrs. Asha Ajay Merchant	39,600	0.07
17	Mellon Bank N A	35,905	0.07
18	Mrs. Jasbinderjit Kaur Piara Singh	34,700	0.06
19	Aardwolf Limited	33,000	0.06
20	Mascons (Pvt) Ltd	30,000	0.06