

NESTLE LANKA PLC STATEMENT OF COMPREHENSIVE INCOME- 30TH JUNE 2013

| | | | Year to date |
|---|-------------------|-------------------|--------------|
| | 2012 | 2012 | % Variance |
| For the six months ended 30th June | 2013 Rs. '000s | 2012 Rs. '000s | |
| | A3. 0003 | 113. 0003 | |
| Revenue | 15,334,869 | 14,343,763 | 6.91% |
| Cost of Sales | (9,997,219) | (9,646,823) | 3.63% |
| Gross Profit | 5,337,650 | 4,696,940 | 13.64% |
| Other Operating Expense (Note 1) | (9,381) | (288,216) | -96.75% |
| Marketing, Selling and Distribution Expenses | (2,242,159) | (1,933,549) | 15.96% |
| Administrative Expenses | (954,775) | (780,719) | 22.29% |
| Results from OperatingActivities | 2,131,335 | 1,694,456 | 25.78% |
| Financial Income | 17,496 | 16,270 | 7.53% |
| Financial Expenses | (38,188) | (100,575) | -62.03% |
| Net financing Expense (Note 2) | (20,692) | (84,305) | -75.46% |
| Profit Before Taxation | 2,110,643 | 1,610,151 | 31.08% |
| Income Tax Expenses | (409,304) | (364,160) | 12.40% |
| Profit for the Period | 1,701,339 | 1,245,991 | 36.55% |
| Basic Earnings per share (EPS.) Rs. | 31.67 | 23.19 | |
| Figures in brackets indicate deductions. | | | |
| The figures are provisional and subject to audit. | | | |

Note 1 - Includes Net Exchange Loss of 26.9 Mio for Jan to Jun (313 Mio for Jan to Jun 2012) incurred on foreign currency purchases during the Period.

Note 2 - Includes Net Exchange gain of 1.5 Mio for Jan to Jun (Net Exchange loss of 81 Mio for Jan to Jun 2012) on revaluation of foreign currency borrowings at the period end.

GANESAN AMPALAVANAR MANAGING DIRECTOR

06th August 2013

S.S. ISLAM

FINANCE DIRECTOR

NESTLE LANKA PLC STATEMENT OF FINANCIAL POSITION



| As at: | 30.06.2013 | 31.12.2012 |
|---|-------------------|--------------------|
| 15 ut : | Rs. '000s | Rs. '000s |
| Assets | | |
| Non-Currrent Assets | | |
| Property Plant & Equipment | 4,605,761 | 4,888,450 |
| Capital Work-in-Progress | 18,524 | 4,545 |
| Intangible Assets | | 11,159 |
| , and the same of | 4,624,285 | 4,904,154 |
| Current Assets | | |
| Inventories | 2,478,760 | 1,872,334 |
| Trade & Other Receivables | 1,826,892 | 1,253,528 |
| Amount due from Related Parties | 416,028 | 205,864 |
| Cash & Cash Equivalents | 267,986 | 407,409 |
| | 4,989,666 | 3,739,135 |
| Total Assets | 9,613,951 | 8,643,289 |
| Equity & Liabilities | | |
| Equity | 537,255 | 537,255 |
| Stated Capital | 2,032,139 | 3,231,768 |
| Revenue Reserves | 2,569,394 | 3,769,023 |
| Non-Current Liabilities | | |
| Retirement Benefit Obligation | 534,706 | 520,200 |
| Deferred Tax | 343,571 | 274,219 |
| | 878,277 | 794,419 |
| Current Liabilities | 2 200 444 | 2 202 269 |
| Trade & Other Payables | 3,098,441 | 2,292,368 |
| Amount due to Related Parties | 845,265 | 681,748 499,161 |
| Current Tax Payable | 566,593 88,142 | 76,991 |
| Dividends Payable | 1,567,839 | 529,579 |
| Bank Overdraft | 6,166,280 | 4,079,847 |
| | 7,044,557 | 4,874,266 |
| m - 15 - to - 11:1:list | 9,613,951 | 8,643,289 |
| Total Equity and Liabilities The figures are provisional and subject to audit | | |
| | 30.06.2013 | 31.03.2013 |
| As at | 47.82 | 57.17 |
| Net asset value per share-Rs. | 47.02 | 0.117 |
| Market value per share recorded during the quarter | 2,250.00 | 1,800.00 |
| - highest | 1,680.00 | 1,500.00 |
| - lowest - Last trade price (Date 28/06/2013) | 1,939.90 | 1,680.00 |
| | 00101 | |
| | Sail | |
| Ave | | |
| GANESAN AMPALAVANAR | S.S. ISLAM | |
| MANAGING DIRECTOR | FINANCE DIRECTOR | |
| 6-Aug-13 | | |

NESTLE LANKA PLC CASH FLOW STATEMENT



| For the six months ended 30th June | 2013 | 2012 |
|--|-------------|-----------------------------|
| | Rs. '000s | Rs. '000s |
| Cash Flow from Operating Activities | | |
| Profit before Taxation | 2,110,643 | 1,610,151 |
| Adjusments for ; | | |
| Depreciation | 269,454 | 242,470 |
| Amortisation | 11,159 | 16,740 |
| Impairment of Fixed Assets | | |
| (Gain)/ Loss on sale of Property Plant & Equipment | 7,474 | (4,297) |
| Amortisation of staff loan interest | 8,896 | 8,597 |
| Interest Expense | 39,748 | 19,997 |
| Interest Income | (17,496) | (16,270) |
| Provision for Obsolete Inventory | 3,835 | - |
| Inventory write Off | 58,225 | 37,933 |
| Provision for Impairment of Trade Receivable | 21,224 | 14,151 |
| Provision for Retirment benefit Obligation | 73,195 | 48,000 |
| Operating Profit before Working Capital Changes | 2,586,357 | 1,977,472 |
| Working Capital changes | | |
| Increase in Inventories | (668,486) | (274,784) |
| Increase in Trade & Other Receivables | (804,752) | (146,970) |
| Increase in Trade & Other Payables | 969,590 | (113,138) |
| Cash Generated from Operations | 2,082,709 | 1,442,580 |
| Interest Paid | (39,748) | (19,997) |
| Income tax paid | (272,520) | (181,244) |
| Retirement Benefit Obligation paid | (58,689) | (85,343) |
| Net Cash flows Generated from Operating Activities | 1,711,752 | 1,155,996 |
| Cash Flow from Investing Activities | | |
| Purchase of Property, Plant & Equipment | (63,064) | (552,455) |
| Proceeds from sale of Property, Plant & Equipment | 54,847 | 4,355 |
| Interest Received | 8,600 | 7,673 |
| Net Cash used in Investing Activities | 383 | (540,427) |
| Cash flow from Financing Activities | | (2.5.10.02.4) |
| Dividend Paid | (2,889,818) | (2,549,034) |
| Net Cash used in financing Activities | (2,889,818) | (2,549,034) |
| Net Increase / (Decrease) in cash and cash Equivalents | (1,177,683) | (1,933,465) |
| Cash and Cash Equivalent at beginning of year | (122,170) | 70,209 |
| Cash and Cash Equivalent at end of year | (1,299,853) | (1,863,256) |
| Analysis of cash and cash Equivalents at the end of the year | | |
| Analysis of cash and cash Equivalents at the end of the year | | 33072/G20 3 <u>2</u> 74.012 |
| Cash in hand & balances with Bank | 267,986 | 232,501 |
| Bank borrowings | (1,567,839) | (2,095,757) |
| | (1,299,853) | (1,863,256) |



NESTLE LANKA PLC STATEMENT OF CHANGES IN EQUITY

| For the six months ended 30th June | Stated Capital Rs. '000s | Revenue Reserves Rs. '000s | Total Rs. '000s |
|--|-----------------------------|-------------------------------|--------------------|
| Balance as at 01.01.2012 | 537,255 | 2,806,053 | 3,343,308 |
| Net profit for the 6 months ended 30.06.2012 | | 1,245,991 | 1,245,991 |
| Final Dividend for 2011 | | (2,551,953) | (2,551,953) |
| Balance as at 30.06.2012 | 537,255 | 1,500,091 | 2,037,346 |
| Net profit for the 6 months ended 31.12.2012 | | 1,731,677 | 1,731,677 |
| Balance as at 31.12.2012 | 537,255 | 3,231,768 | 3,769,023 |
| Net profit for the 6 months ended 30.06.2013 | | 1,701,339 | 1,701,339 |
| Interim Dividend for 2012 | | (1,611,764) | (1,611,764) |
| Final Dividend for 2012 | | (1,289,204) | (1,289,204) |
| Balance as at 30.06.2013 | 537,255 | 2,032,139 | 2,569,394 |

NESTLE LANKA PLC NOTES TO THE ACCOUNTS

Notes to the 30.06.2013 Quarterly Statements

- 1. The Accounting policies & methods of computation followed in the Interim Accounts is the same as that of the latest year end financial statements.
- 2. The Stated Capital consists of 53,725,463 Ordinary shares.
- 3. Material Events subsequent to the end of the interim period
 There were no material events subsequent to the end of the Interim period upto the date
 on which we submitted the quarterly statements to CSE, which would require adjustments or disclosure
 in the Financial Statements.
- 4. Under the Distributor Financing Scheme (Financing Facility provided by the bank to the distributors), the bank would accept the liability, only upto the full recourse provided by them to the company's customers. As at 30th June 2013, an amount of 597 Mio (31.12.2012 552 Mio) had been granted to the distributors by the bankers, which in the event where distributors default, the company would be liable.
- 6. Comparative information has been reclassified where necessary, to conform to current year's presentation.



NESTLE LANKA PLC ADDITIONAL NOTES TO THE ACCOUNTS

Public Holding Percentage: 9.18%.

The Directors of the company hold no shares in the Company except for Mr. Mahendra Dayananda, who holds 1000 shares as at period closing.

Names and the number of shares held by the 20 major shareholders, and the percentages of such shares

| <u>No</u> | <u>Names</u> | No. of Shares | % |
|-----------|---|---------------|-------|
| 1 | Nestle S.A | 48,793,746 | 90.82 |
| | HSBC International Nominees Ltd -MSIP- Coupland Cardiff | | |
| 2 | Funds PLC | 813,363 | 1.51 |
| 3 | HSBC Intl Nom Ltd - SSBT- Wasatch Frontier Emerging Small | 201,094 | 0.37 |
| | Countries Fund | | |
| 4 | Miss Neesha Harnam | 200,100 | 0.37 |
| 5 | HSBC International Nominees Ltd –SSBT-Deutsche Bank AG Singapore A/C No. 1 | 155,600 | 0.29 |
| 6 | AVIVA NDB Insurance PLC A/C 07 | 149,980 | 0.28 |
| 7 | Employees Provident Fund | 141,800 | 0.26 |
| 8 | Estate of Late Mr.Mariapillai Radhakrishnan | 110,000 | 0.20 |
| 9 | HSBC Intl Nom Ltd - UBS AG Singapore Branch | 90,000 | 0.17 |
| 10 | RBC Investor services bank Julius bear Multipartner | 81,100 | 0.15 |
| 11 | Mr. Jayampathi Divale Bandaranayake | 56,750 | 0.11 |
| 12 | Freudenberg Shipping Agencies Limited | 55,000 | 0.10 |
| 13 | Colombo Investment Trust PLC | 50,904 | 0.09 |
| 14 | Mr. Hirdaramani Anil Kumar Lalchand | 42,500 | 0.08 |
| 15 | Mrs. Asha Ajay Merchant | 39,600 | 0.07 |
| 16 | Mellon Bank N A | 35,905 | 0.07 |
| 17 | Mrs. Jasbinderjit Kaur Piara Singh | 34,700 | 0.06 |
| 18 | Aardwolf Limited | 33,500 | 0.06 |
| 19 | Mascons (Pvt) Ltd | 30,000 | 0.06 |
| 20 | Dr. Ravinder Kaur | 24,450 | 0.05 |