

### STATEMENT OF COMPREHENSIVE INCOME

For the Period Ended 31 March	2017	2016	Year to date
	Rs. '000s	Rs. '000s	% Variance
Revenue	9,387,912	9,760,390	-3.8%
Cost of Sales	(6,019,263)	(5,977,059)	0.7%
Gross Profit	3,368,649	3,783,331	-11.0%
Other Operating Expenses	(17,984)	(10,744)	67.4%
Marketing, Selling and Distribution Expenses	(1,678,450)	(1,600,863)	4.8%
Administrative Expenses	(554,266)	(529,739)	4.6%
Results from Operating Activities	1,117,949	1,641,985	-31.9%
Financial Income	10,197	17,983	-43.3%
Financial Expenses	(12,068)	(4,295)	181.0%
Net Financing Income / (Expenses)	(1,871)	13,688	-113.7%
Profit before Taxation	1,116,078	1,655,673	-32.6%
Income Tax Expenses	(254,096)	(380,281)	-33.2%
Profit for the Period	861,982	1,275,392	-32.4%
Other Comprehensive Income / Expenses for the Period	· •	-	
Total Comprehensive Income	861,982	1,275,392	
Basic Earnings Per Share (EPS.) Rs.	16.04	23.74	

Figures in brackets indicate deductions.

The figures are provisional and subject to audit.

Shivani Hegde

**Managing Director** 

Jagdish Kumar Singla **Director Finance & Control** 

05 May 2017



### STATEMENT OF FINANCIAL POSITION

AS AT :	31.03.2017 Rs. '000s	31.12.2016 Rs. '000s
ASSETS		
Non-Current Assets		
Property Plant and Equipment	5,510,329	5,524,652
Capital Work-In-Progress	482,554	455,619
	5,992,883	5,980,271
Current Assets		
Inventories	3,346,406	3,935,497
Trade and Other Receivables	3,374,846	2,729,585
Amount Due from Related Parties	341,385	247,957
Cash and Cash Equivalents	158,931	393,328
	7,221,568	7,306,367
Total Assets	13,214,451	13,286,638
EQUITY AND LIABILITIES		
Equity		
Stated Capital	537,255	<i>537,255</i>
Retained Earnings	3,658,282	4,945,319
, and the second	4,195,537	5,482,574
Non-Current Liabilities		
Retirement Benefit Obligations	471,963	464,750
Deferred Tax Liabilities	837,041	802,306
	1,309,004	1,267,056
Current Liabilities		
Trade and Other Payables	4,003,334	4,368,214
Amount Due to Related Parties	944,208	899,085
Current Tax Payable	731,392	805,881
Dividends Payable	150,678	151,061
Bank Overdrafts and Other Short Term Finance	1,880,298	312,767
,	7,709,910	6,537,008
Total Liabilities	9,018,914	7,804,064
Total Equity and Liabilities	13,214,451	13,286,638
The figures are provisional and subject to audit		Marian and American
AS AT (Rs.) :	31.03.2017	31.12.2016
Net asset value per share-	Rs. 78.09	Rs. 102.05
Market value per share recorded during the quarter		
- Highest	2,100.00	2,200.20
- Ingliest - Lowest	1,930.10	1,975.00
- Lowest - Last trade price (Date 31/03/2017 , 30/12/2016)	A 2,089.30	2,001.90
- Lust tidde price (Date 31/03/2017 , 30/12/2010)	2,000.00	2,002.30

Shivani Hegde

**Managing Director** 

05 May 2017

Jagdish Kumar Singla Director Finance & Control



## STATEMENT OF CASH FLOWS

For the Period Ended 31 March	2017	2016
	Rs. '000s	Rs.'000s
Cash Flow from Operating Activities		
Profit before Taxation	1,116,078	1,655,673
Adjustments for ;		
Depreciation	158,771	158,497
Gain on sale of Property Plant and Equipment	(2,250)	(27,959)
Amortization of Staff Loan Interest	7,405	4,552
Interest Expense	12,068	4,295
Interest Income	(8,383)	(13,676)
Inventory Write Off	50,638	19,921
Provision for Impairment of Trade Receivable	14,949	17,663
Provision for Retirement Benefit Obligation	25,665	26,348
Operating Profit before Working Capital Changes	1,374,941	1,845,314
Working Capital Changes		
Decrease in Inventories	538,450	21,733
Increase in Trade and Other Receivables	(753,640)	(544,245)
Increase / (Decrease) in Trade and Other Payables	(319,757)	212,844
Cash Generated from Operations	839,994	1,535,646
Interest Paid	(12,068)	(4,295)
Income Tax Paid	(293,845)	(229,510)
Retirement Benefit Obligation Paid	(18,453)	(117,999)
Net Cash Flows Generated from Operating Activities	515,628	1,183,842
Cash Flow from Investing Activities		
Purchase of Property, Plant and Equipment	(171,251)	(44,713)
Proceeds from Sale of Property, Plant and Equipment	2,118	27,959
Interest Received	978	9,124
Net Cash Flows used in Investing Activities	(168,155)	(7,630)
Cash Flow from Financing Activities		
Dividend Paid	(2,149,402)	(1,854,187)
Net Cash Flows used in Financing Activities	(2,149,402)	(1,854,187)
Net Decrease / Increase in Cash and Cash Equivalents	(1,801,929)	(677,975)
Cash and Cash Equivalent at beginning of Year	80,562	419,253
Cash and Cash Equivalent at End of Period	(1,721,367)	(258,722)
Analysis of Cash and Cash Equivalents at the End of the Period		
Cash in Hand and Balances with Bank	158,931	395,629
Bank Overdrafts and Other Short Term Finance	(1,880,298)	(654,351)
	(1,721,367)	(258,722)



## NESTLÉ LANKA PLC STATEMENT OF CHANGES IN EQUITY

	Stated Capital	Retained Earnings	Total
	Rs.'000s	Rs.'000s	Rs. '000s
Balance as at 01 January 2016	537,255	3,984,381	4,521,636
Net profit for the 3 months ended 31 March 2016	-	1,275,392	1,275,392
Interim Dividend for 2015	•	(1,853,528)	(1,853,528)
Balance as at 31 March 2016	537,255	3,406,245	3,943,500
Net profit for the 9 months ended 31 December 2016	-	3,123,370	3,123,370
Final Dividend for 2015	-	(1,611,764)	(1,611,764)
Other Comprehensive Income	-	27,468	27,468
Balance as at 31 December 2016	537,255	4,945,319	5,482,574
Balance as at 01 January 2017	537,255	4,945,319	5,482,574
Net profit for the 3 months ended 31 March 2017	-	861,982	861,982
Interim Dividend for 2016	-	(2,149,019)	(2,149,019)
Balance as at 31 March 2017	537,255	3,658,282	4,195,537



### **NOTES TO THE FINANCIAL STATEMENTS**

#### Notes to the 31 March 2017 Quarterly Statements

- 1. The Accounting policies and methods of computation followed in the Interim Accounts is the same as that of the latest year end Financial Statements.
- 2. The Stated Capital consists of 53,725,463 Ordinary shares.
- 3. Events Occurring After the Reporting Date

There were no material events occurring after the reporting date that require adjustment or disclosure in the financial statements.

4. Contingent Liability

There have been no material changes to the contingent liabilities since the last annual reporting period.

5. Comparative information has been reclassified where necessary, to confirm to current year's presentation.

#### **Additional Notes and other information**

- Public Holding Percentage: 9.18%. Number of Public shareholders 5,321.
- Float Adjusted Market capitalization: Rs. 10,304,422 (Rs'000)
- The Directors of the company hold no shares in the Company except for Mr. Mahendra Dayananda, who holds 1000 shares as at period closing.

Names and the number of shares held by the 20 major shareholders, and the percentages of such shares.

No	Names	No. of Shares	%
1	Nestlé S.A	48,793,746	90.82
2	HSBC International Nominees Limited - State Street London C/O - SSBT - Fundsmith Emerging Equities Trust PLC	392,453	0.73
3	RBC Investor Services Bank - Coeli Sicav I-Frontier Markets Fund	288,500	0.54
4	HSBC International Nominees Limited - BBH - Fidelity Funds	237,282	0.44
5	Ms. Neesha Harnam	200,000	0.37
6	Sri Lanka Insurance Corporation LTD - Life Fund	200,000	0.37
7	Northern Trust Company S/A Coupland Cardiff Funds PLC-CC Asian Evolution Fund	195,961	0.36
8	HSBC International Nominees Limited - SSBT - Deutsche Bank AG Singapore A/C 01	155,600	0.29
9	HSBC International Nominees Limited - JPMCB NA - Fidelity Asian Values PLC	142,193	0.26
10	HSBC International Nominees Limited - SSBT - Frank Russel Trust Company Comingled Benefit Funds Trust GNA-6QH3	128,076	0.24
11	HSBC International Nominees Limited - SSBT - Multipartner SICAV - WMP EM Established Leaders Fund	114,000	0.21
12	Employees Provident Fund	100,000	0.19
13	HSBC International Nominees Limited -UBS AG Singapore Branch (EX SBC)	85,000	0.16
14	Colombo Investment Trust PLC	50,904	0.09
15	Mr. Bandaranayake Jayampathi Divale	44,100	0.08
16	Mrs. Merchant Asha Ajay	43,000	0.08
17	Mr. Hirdaramani Anil Kumar Lalchand	42,500	0.08
18	Mrs. Singh Jasbinderjit Kaur Piara	40,100	0.07
19	Mr. Maheswaran Radhakrishnan	36,671	0.07
20	Miss. Radhakrishnan Andal	36,667	0.07