

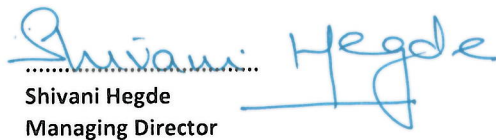


NESTLÉ LANKA PLC

STATEMENT OF COMPREHENSIVE INCOME

For the Period Ended 30 September				Quarter Performance	
	2017 Rs. '000s	2016 Rs. '000s	Year to date % Variance	2017 Rs. '000s	2016 Rs. '000s
Revenue	27,624,093	27,827,117	-0.7%	9,636,998	8,830,456
Cost of Sales	(17,955,362)	(16,987,339)	5.7%	(6,356,174)	(5,281,055)
Gross Profit	9,668,731	10,839,778	-10.8%	3,280,824	3,549,401
Other Operating Expenses	(46,625)	(3,759)	1140.4%	(14,851)	(8,593)
Marketing, Selling and Distribution Expenses	(4,585,872)	(4,631,845)	-1.0%	(1,553,765)	(1,608,929)
Administrative Expenses	(1,728,419)	(1,601,546)	7.9%	(589,536)	(526,609)
Results from Operating Activities	3,307,815	4,602,628	-28.1%	1,122,672	1,405,270
Financial Income	24,545	26,440	-7.2%	6,578	4,032
Financial Expenses	(129,320)	(32,559)	297.2%	(68,079)	(13,441)
Net Financing Expenses	(104,775)	(6,119)	1612.2%	(61,501)	(9,409)
Profit before Taxation	3,203,040	4,596,509	-30.3%	1,061,171	1,395,861
Income Tax Expenses	(747,339)	(1,057,855)	-29.4%	(246,764)	(322,778)
Profit for the Period	2,455,701	3,538,654	-30.6%	814,407	1,073,083
Other Comprehensive Expenses for the Period					
Net loss on available-for-sale financial assets	(34)	-		(34)	-
Total Comprehensive Income	2,455,667	3,538,654		814,373	1,073,083
Basic Earnings Per Share (EPS.) Rs.	45.71	65.87		15.16	19.97

Figures in brackets indicate deductions.
The figures are provisional and subject to audit.


Shivani Hegde
Managing Director


Jagdish Kumar Singla
Director Finance & Control

09 November 2017



NESTLÉ LANKA PLC

STATEMENT OF FINANCIAL POSITION

AS AT :	30.09.2017	31.12.2016
	Rs. '000s	Rs. '000s
ASSETS		
Non-Current Assets		
Property Plant and Equipment	5,267,212	5,524,652
Capital Work-In-Progress	1,264,565	455,619
	6,531,777	5,980,271
Current Assets		
Inventories	2,742,125	3,935,497
Trade and Other Receivables	4,062,787	2,729,585
Amount Due from Related Parties	398,571	247,957
Cash and Cash Equivalents	64,380	393,328
	7,267,863	7,306,367
Total Assets	13,799,640	13,286,638
EQUITY AND LIABILITIES		
Equity		
Stated Capital	537,255	537,255
Retained Earnings	3,102,948	4,945,319
	3,640,203	5,482,574
Non-Current Liabilities		
Retirement Benefit Obligations	414,406	464,750
Deferred Tax Liabilities	804,981	802,306
	1,219,387	1,267,056
Current Liabilities		
Trade and Other Payables	4,124,492	4,368,214
Amount Due to Related Parties	955,332	899,085
Current Tax Payable	723,346	805,881
Dividends Payable	158,323	151,061
Bank Overdrafts and Other Short Term Finance	2,978,557	312,767
	8,940,050	6,537,008
Total Liabilities	10,159,437	7,804,064
Total Equity and Liabilities	13,799,640	13,286,638
<i>The figures are provisional and subject to audit</i>		
AS AT (Rs.):	30.09.2017	30.06.2017
Net asset value per share-	Rs. 67.76	Rs. 52.60
Market value per share recorded during the quarter		
- Highest	2,049.90	2,310.00
- Lowest	1,699.90	2,001.00
- Last trade price (Date 29/09/2017 , 30/06/2017)	1,699.90	2,030.00

Shivani Hegde

Shivani Hegde
Managing Director
09 November 2017

Jagdish Kumar Singla

Jagdish Kumar Singla
Director Finance & Control



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NESTLÉ LANKA PLC

STATEMENT OF CASH FLOWS

<i>For the Period Ended 30 September</i>	2017	2016
	<i>Rs. '000s</i>	<i>Rs. '000s</i>
Cash Flow from Operating Activities		
Profit before Taxation	3,203,006	4,596,509
Adjustments for ;		
Depreciation	477,999	468,844
(Gain)/Loss on sale of Property Plant and Equipment	8,371	(20,480)
Amortization of Staff Loan Interest	20,933	13,018
Interest Expense	129,320	32,559
Interest Income	(22,376)	(22,846)
Inventory Write Off	118,113	80,039
Provision for Impairment of Trade Receivable	29,730	24,844
Provision for Retirement Benefit Obligation	77,082	79,042
Operating Profit before Working Capital Changes	4,042,178	5,251,529
Working Capital Changes		
Decrease/(Increase) in Inventories	1,090,064	(372,567)
Increase in Trade and Other Receivables	(1,513,545)	(664,199)
Decrease in Trade and Other Payables	(202,279)	(207,810)
Cash Generated from Operations	3,416,418	4,006,953
Interest Paid	(129,320)	(32,559)
Income Tax Paid	(827,202)	(1,046,372)
Retirement Benefit Obligation Paid	(127,427)	(171,204)
Net Cash Flows Generated from Operating Activities	2,332,469	2,756,818
Cash Flow from Investing Activities		
Purchase of Property, Plant and Equipment	(1,041,428)	(544,105)
Proceeds from Sale of Property, Plant and Equipment	3,552	41,321
Interest Received	1,443	9,828
Net Cash Flows used in Investing Activities	(1,036,433)	(492,956)
Cash Flow from Financing Activities		
Dividend Paid	(4,290,775)	(3,468,102)
Net Cash Flows used in Financing Activities	(4,290,775)	(3,468,102)
Net Decrease in Cash and Cash Equivalents	(2,994,739)	(1,204,240)
Cash and Cash Equivalent at beginning of Year	80,562	419,253
Cash and Cash Equivalent at End of Period	(2,914,177)	(784,987)
Analysis of Cash and Cash Equivalents at the End of the Period		
Cash in Hand and Balances with Bank	64,380	79,485
Bank Overdrafts and Other Short Term Finance	(2,978,557)	(864,472)
	(2,914,177)	(784,987)

**Nestlé****NESTLÉ LANKA PLC****STATEMENT OF CHANGES IN EQUITY**

	<i>Stated Capital</i>	<i>Retained Earnings</i>	<i>Total</i>
	<i>Rs. '000s</i>	<i>Rs. '000s</i>	<i>Rs. '000s</i>
<i>Balance as at 01 January 2016</i>	537,255	3,984,381	4,521,636
<i>Net profit for the 9 months ended 30 September 2016</i>	-	3,538,654	3,538,654
<i>Interim Dividend for 2015</i>	-	(1,853,528)	(1,853,528)
<i>Final Dividend for 2015</i>	-	(1,611,764)	(1,611,764)
<i>Balance as at 30 September 2016</i>	537,255	4,057,743	4,594,998
<i>Net profit for the 3 months ended 31 December 2016</i>	-	860,108	860,108
<i>Other Comprehensive Income</i>	-	27,468	27,468
<i>Balance as at 31 December 2016</i>	537,255	4,945,319	5,482,574
<i>Balance as at 01 January 2017</i>	537,255	4,945,319	5,482,574
<i>Net profit for the 9 months ended 30 September 2017</i>	-	2,455,701	2,455,701
<i>Interim Dividend for 2016</i>	-	(2,149,019)	(2,149,019)
<i>Final Dividend for 2016</i>	-	(2,149,019)	(2,149,019)
<i>Other Comprehensive Expenses</i>	-	(34)	(34)
<i>Balance as at 30 September 2017</i>	537,255	3,102,948	3,640,203



NESTLÉ LANKA PLC

NOTES TO THE FINANCIAL STATEMENTS

Notes to the 30 September 2017 Quarterly Statements

1. The Accounting policies and methods of computation followed in the Interim Accounts is the same as that of the latest year end Financial Statements.
2. The Stated Capital consists of 53,725,463 Ordinary shares.
3. Events Occurring After the Reporting Date
There were no material events occurring after the reporting date that require adjustment or disclosure in the financial statements.
4. Contingent Liability
There have been no material changes to the contingent liabilities.
5. Comparative information has been reclassified where necessary, to confirm to current year's presentation.

Additional Notes and other information

- Public Holding Percentage: 9.18%. Number of Public shareholders - 5,356.
- Float Adjusted Market capitalization : Rs. 8,383,903 (Rs'000)
- The Directors of the company hold no shares in the Company except for Mr. Mahendra Dayananda, who holds 1000 shares as at period closing.

Names and the number of shares held by the 20 major shareholders, and the percentages of such shares.

No	Names	No. of Shares	%
1	Nestlé S.A	48,793,746	90.82
2	HSBC International Nominees Limited - State Street London C/O - SSBT - Fundsmith Emerging Equities Trust PLC	413,496	0.77
3	RBC Investor Services Bank - Coeli Sicav I-Frontier Markets Fund	288,500	0.54
4	HSBC International Nominees Limited - BBH - Fidelity Funds	237,282	0.44
5	Ms. Neesha Harnam	200,000	0.37
6	Sri Lanka Insurance Corporation Ltd - Life Fund	180,466	0.34
7	HSBC International Nominees Limited - SSBT - Wasatch International Opportunities Fund	166,215	0.31
8	HSBC International Nominees Limited - SSBT - Deutsche Bank AG Singapore A/C 01	155,600	0.29
9	HSBC International Nominees Limited - SSBT - Frank Russel Trust Company Comingled Benefit Funds Trust GNA-6QH3	128,076	0.24
10	HSBC International Nominees Limited - SSBT - Multipartner SICAV - WMP EM Established Leaders Fund	114,000	0.21
11	Employees Provident Fund	100,000	0.19
12	HSBC International Nominees Limited - JPMCB NA - Fidelity Asian Values PLC	98,730	0.18
13	HSBC International Nominees Limited -UBS AG Singapore Branch (EX SBC)	85,000	0.16
14	HINL – BBH - Destinations International Equity Fund	71,400	0.13
15	HSBC International Nominees Limited - SSBT - Russell Investments Institutional Funds Public Limited Company	69,151	0.13
16	Colombo Investment Trust PLC	50,904	0.09
17	Mrs. Singh Jasbinderjit Kaur Piara	46,100	0.09
18	Mr. Bandaranayake Jayampathi Divale	44,100	0.08
19	Mrs. Merchant Asha Ajay	43,000	0.08
20	Mr. Hirdaramani Anil Kumar Lalchand	42,500	0.08