

NESTLÉ LANKA PLC
INTERIM FINANCIAL STATEMENTS
30 September 2021



# NESTLÉ LANKA PLC STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Quarter Performance			Year to date Performance			
For the Period Ended 30 September (Unaudited)	Q3 2020 Rs.'000s	Q3 2021 Rs.'000s	% Variance	2020 Rs. '000s	2021 Rs.'000s	% Variance	
Revenue	10,496,502	11,352,889	8.2	27,926,634	32,916,272	17.9	
Cost of Sales	(6,984,877)	(7,614,054)	9.0	(18,870,297)	(22,055,648)	16.9	
Gross Profit	3,511,625	3,738,835	6.5	9,056,337	10,860,624	19.9	
Other Operating Income/ (Expenses)	(27,104)	24,552	190.6	(52,151)	(21,906)	-58.0	
Marketing, Selling and Distribution Expenses	(1,367,595)	(1,283,168)	-6.2	(3,646,752)	(4,185,201)	14.8	
Administrative Expenses	(635,544)	(614,271)	-3.3	(1,880,472)	(1,877,321)	-0.2	
Results from Operating Activities	1,481,382	1,865,948	26.0	3,476,962	4,776,196	37.4	
Net Finance Expense	(75,028)	(24,366)	-67.5	(189,865)	(118,544)	- <b>37.6</b>	
Profit before Taxation	1,406,354	1,841,582	30.9	3,287,097	4,657,652	41.7	
Income Tax Expense	(389,188)	(326,180)	-16.2	(1,030,721)	(556,326)	-46.0	
Profit for the Period	1,017,166	1,515,402	49.0	2,256,376	4,101,326	81.8	
Other Comprehensive Income - Net of Tax							
Actuarial Gain/ (Loss)	•	-	0.0	•	(9,100)	100.0	
Gain/ (Loss) on Cash Flow Hedges	2,429	4	-100.0	(6,122)	1,054	117.2	
Total Comprehensive Income - Net of Tax	1,019,595	1,515,402	48.6	2,250,254	4,093,280	81.9	
Basic Earnings Per Share (EPS.) Rs.	18.93	28.21		42.00	76.34		

Figures in brackets indicate deductions.

Joselito Avancena Managing Director

09 November 2021

Kumudu Dias Director Finance & Control



# NESTLÉ LANKA PLC

#### **STATEMENT OF FINANCIAL POSITION**

As at:	31.12.2020	30.09.2021	
	Rs. '000s	Rs. '000s	
ACCETC	Audited	Unaudited	
ASSETS			
Non-Current Assets	0.206.020	0.000.00	
Property, Plant and Equipment	8,396,939	8,023,66	
Capital Work-In-Progress	523,837	363,34	
Other Non-Current Assets	349,027	328,14	
	9,269,803	8,715,15	
Current Assets			
Inventories	<i>4,947,795</i>	6,296,00	
Trade and Other Receivables	2,045,837	2,201,93	
Amount Due from Related Parties	440,332	603,36	
Cash and Cash Equivalents	2,507,912	1,166,09	
	9,941,876	10,267,38	
Total Assets	19,211,679	18,982,54	
EQUITY AND LIABILITIES			
Equity			
Stated Capital	<i>537,2</i> 55	537,25	
Retained Earnings and Reserves	5,396,528	6,551,96	
neturieu Lutinings una neserves	5,933,783	7,089,21	
Non-Current Liabilities		7,005,21	
Retirement Benefit Obligations	439,120	503,30	
Deferred Tax Liabilities	1,036,119	690,53	
Non-Current Provisions	5 <b>24,08</b> 9	1,046,19	
Non-Current Financial Liabilities	84,460	39,71	
THE CONTROL OF THE PARTY OF THE	2,083,788	2,279,75	
Current Liabilities			
Trade and Other Payables	6,225,296	5,086,27	
Amount Due to Related Parties	1,893,087	2,867,22	
Current Tax Payable	935,197	690,20	
Dividends Payable	86,772	84,75	
Current Financial Liabilities	2,053,756	885,12	
	11,194,108	9,613,57	
Total Liabilities	13,277,896	11,893,32	
Total Equity and Liabilities	19,211,679	18,982,54	
As at (Rs.):	<u>31.12.2020</u>	<u>30.09.2021</u>	
Net asset value per share	110.45	131.95	
Market value per share during the quarter			
- Highest	1,348.90	1,400.00	
\(\text{Lowest}\)	1,040.00	1,200.00	
-Last traded price (Date 31/12/2020, 30/09/2021)	1,275.00	1,250.75	
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Managing Director

Kumudu Dias

**Director Finance & Control** 

09 November **2021** 



# NESTLÉ LANKA PLC STATEMENT OF CASH FLOWS

For the Period Ended 30 September	2020 Rs. '000s	2021 Rs. '000s
Cash Flows from Operating Activities		
Profit before Taxation	3,287,097	4,657,652
Adjustments for :		
Depreciation of Property, Plant and Equipment	<i>726,059</i>	726,182
Gain on sale of Property, Plant and Equipment	(1,866)	(33,745
Imputed Interest cost of Staff Loan	24,069	21,163
Interest Expense	211,001	146,705
Interest Income	(27,583)	(28,160
Movement of Retirement Benefit Obligation (Excluding Actuarial Gain/Loss)	44,215	64,188
Operating Profit before Working Capital Changes	4,262,992	5,553,985
Working Capital Changes		
Increase in Inventories	(537,271)	(1,348,207
Decrease/ (Increase) in Trade and Other Receivables	241,637	(163,841
Increase in Amount due from Related Parties	(669,709)	(163,031
Increase/ (Decrease) in Trade and Other Payables	472,607	(812,182
Increase in Amount due to Related Parties	880,444	997,879
Cash Generated from Operations	4,650,700	4,064,603
Income Tax Paid	(690,221)	(634,311
Net Cash Flows Generated from Operating Activities	3,960,479	3,430,292
Cash Flow from Investing Activities		
Investment in Property, Plant and Equipment	(250,745)	(479,284
Proceeds from Sale of Property, Plant and Equipment	840	25,067
Movement of Other Non-Current Financial Assets	4,670	20,880
Net Cash Flows used in Investing Activities	(245,235)	(433,337
Cash Flow from Financing Activities		
Repayment of Loans obtained from Related Parties	-	(1,893,000
Payment of Lease Liabilities	(46,257)	(57,932
Dividend Paid	(2,542,007)	(2,939,865
Interest Paid	(209,534)	(171,127
Interest Received	3,514	6,997
Net Cash Flows used In Financing Activities	(2,794,284)	(5,054,927
Net Increase/(Decrease) in Cash and Cash Equivalents	920,960	(2,057,972
Cash and Cash Equivalents at the beginning of the period	(416,550)	2,418,114
Cash and Cash Equivalents at the end of the period	504,410	360,142
Analysis of Cash and Cash Equivalents at the end of the period		
Cash and cash equivalents in the statement of financial position	1,009,147	1,166,093
Current Financial Liabilities for the purpose of the statement of cash flows [Excluding Short Term Lease Liabilities of Rs. 79,172 (2020 - Rs. 55,188)]	(504,737)	(805,951
Cash and Cash Equivalents in the statement of cash flows	504,410	360,142



### STATEMENT OF CHANGES IN EQUITY

	Stated Capital	Retained Earnings	Other Equity Reserves *	Total	
	Rs. '000s	Rs. '000s	Rs. '000s	Rs.'000s	
Balance as at 1 January 2020 (Audited)	<i>537,255</i>	4,914,694	57,660	5,509,609	
Fotal Comprehensive Income for 9 months ended 30 September 2020					
Profit for the Period Other Comprehensive Income	-	2,256,376 -	- (6,122)	2,256,376 (6,122)	
Fransactions with Owners of the Company Recognised Directly in Equity					
Unclaimed Dividend Written Back	-	98,723		98,723	
Interim Dividend	-	(1,611,764)	-	(1,611,764)	
Final Dividend	-	(940,195)	-	(940,195	
Balance as at 30 September 2020 (Unaudited)	537,255	4,717,834	51,538	5,306,627	
Total Comprehensive Income for 3 months ended 31 December 2020					
Profit for the Period	•	690,507	-	690,507	
Other Comprehensive Income	-	-	(79,095)	(79,095	
Fransactions with Owners of the Company Recognised Directly in Equity					
Unclaimed Dividend Written Back	-	15,744	-	15,744	
Balance as at 31 December 2020 (Audited)	537,255	5,424,085	(27,557)	5,933,783	
Balance as at 1 January 2021	<i>537,255</i>	5,424,085	(27,557)	5,933,783	
Total Comprehensive Income for 9 months ended 30 September 2021					
Profit for the Period	-	4,101,326	-	4,101,326	
Other Comprehensive Income	-	•	(8,046)	(8,046)	
Fransactions with Owners of the Company Recognised Directly in Equity					
Unclaimed Dividend Written Back	-	17,053	-	17,053	
Interim Dividend	•	(1,880,391)	-	(1,880,391)	
Final Dividend	-	(1,074,509)	-	(1,074,509)	
		6,587,564	(35,603)	7,089,216	



#### **NESTLÉ LANKA PLC**

#### NOTES TO THE FINANCIAL STATEMENTS

- 1. The interim financial statements have been prepared in accordance with Sri Lanka Accounting Standard LKAS 34 Interim Financial Reporting and other applicable Sri Lanka Accounting Standards.
- 2. The Stated Capital consists of 53,725,463 ordinary shares.
- 3. Impact due to the COVID 19

The outbreak of COVID 19 has continued to cause disruptions to many businesses and economic activities in 2021 across the globe including Sri Lanka. The Company has implemented all health & safety guidelines published by the Health Authorities in Sri Lanka and the World Health Organization for the safety of our workforce.

The Company has also proactively taken measures to reduce all non-essential expenses including deferral of non critical CAPEX under these turbulent times in order to preserve cash flows.

#### 4. Income Tax Expense

The Company has used the new tax rates included in Inland Revenue (amendment) Act No.10 of 2021 certified on 13 May 2021, (with retrospective effect from 01 Jan 2020) for the income and deferred taxation.

Accordingly, 18% for Manufacturing Business Profits, 14% for Export Profits and 24% for Other Income has been used as against the previous standard rate of 28%. The resultant impact has been recognised in Statement of Profit or Loss and Other Comprehensive Income.

#### 5. Events Occurring After the Reporting Date

There are no material events occurring after the reporting date that require an adjustment to the Financial Statements.

#### 6. Contingent Liabilities

There are no material contingent liabilities as at 30 September 2021.

#### 7. Fair Value Measurement and Related Disclosures

There were no significant differences in the comparison made between fair value and carrying value of financial assets and liabilities.

8. Comparative information has been reclassified where necessary, to confirm to current year's presentation.



# **NESTLÉ LANKA PLC**

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### **Additional Notes and Other Information**

- Public holding percentage 8.05%, Number of public shareholders 5,964
- Float Adjusted Market capitalization as at 30 September 2021: Rs. 5,409,368 (Rs'000)
- As the float adjusted market capitalization is over Rs. 5 billion, Nestlé Lanka PLC complies under option 3 of Rule 7.13.1 (a) of Listing Rules
- The Directors of the Company hold no shares in the Company except for Mr. Mahendra Dayananda, who holds 1,000 shares as at period closing.

Names and the number of shares held by the 20 major shareholders and the percentages of such shares.

No	Names	No. of Shares	%
1	Nestlé S.A	49,400,234	91.95
2	Sri Lanka Insurance Corporation Ltd - Life Fund	264,404	0.49
3	Miss Harnam Neesha Joint Mrs. Jasbinderjit Kaur Piara Singh	200,000	0.37
4	Deutsche Bank AG - London	160,000	0.30
5	Deutsche Bank AG Singapore A/C2 (DCS CLT Acc For Deutsche Bank Ag Singapore - PWM WM Client)	154,297	0.29
6	SSBT- Al Mehwar Commercial Investments L.L.C	144,758	0.27
7	RBC Investor Services Bank - Coeli Sicav I-Frontier Markets Fund	141,342	0.26
8	Employees Provident Fund	100,000	0.19
9	Seylan Bank PLC/ W D N H Perera	90,747	0.17
10	SSBT-Frank Russel Trust Company Comingled Benefit Funds Trust GNA-6QH3	87,873	0.16
11	Ceylon Investment PLC A/C No. 2	85,000	0.16
12	BNYM RE-GHI Holdings Mauritius	75,000	0.14
13	Mrs. Jasbinderjit Kaur Piara Singh	74,661	0.14
14	Ceylon Guardian Investment Trust PLC	60,400	0.11
15	Mr. Udeshi Harin Moraji	60,000	0.11
16	Colombo Investment Trust PLC	50,904	0.09
17	Fairfirst Insurance Limited - Technical Reserve	50,000	0.09
18	Mr. Udeshi Morarji Meghji Joint Mrs. Asha Ajay Merchant	45,000	0.08
19	Mr. Hirdaramani Anil Kumar Lalchand	42,500	0.08
20	Commercial Bank of Ceylon PLC/ P. Subasinghe	40,000	0.07