

**NESTLÉ LANKA**  
**MILK DISTRICT MODEL**  
 A true partnership with local dairy farmers

Milk is one of our most important raw materials

We began collecting milk in Sri Lanka in the **mid 1980's**



We are one of the **largest private sector milk collectors in the country**



We work with **14,000** dairy farmers islandwide

We paid farmers **Rs. 2.4 billion** for fresh milk in 2019

**Our fresh milk is collected using our milk district model**

**1** Technical, animal husbandry and veterinary support, and select microfinance assistance

**3** Transportation and infrastructure

We ensure a secure route to market. This includes vital storage and cooling facilities, like our milk chilling centres, which test for quality and keep the milk transported from the collection points fresh, until our bowsters arrive

**5** Prompt payment to farmers



**2** Milk collection points

Established in rural locations, to enable smallholder rural farmers to sell us their milk

**4** Quality tests and manufacturing at our factory, once our bowsters bring the milk from our chilling centres



**We collect milk from across the country to manufacture our products**



**We help farmers to:**

Learn how to use the latest agricultural technology



Improve their farm management skills and animal health and welfare skills



Learn how to improve productivity



Train with national experts



Acquire practical experience in expanding their businesses



Gain insights into producing high quality milk more sustainably and responsibly



For more information on what we do to help develop thriving, resilient communities, visit: <https://www.nestle.lk/communities>

